

E D BLOCKCHAIN



Blockchain / DLT Evolution



From digital Currency to "Enabler" of autonomous Organizations



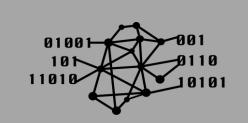
Smart Payment

- Operational Implementation as Bitcoin
- Definitive, digital Identification of all Participants and Assets (Coins)
- Minimization of Transaction Costs



Smart Process

- Programmable Blockchains via Smart Contracts
- Integration of automated Operations (e. g. Contract Handling) in Transactions
- Automation of Contract Handling



Smart Organization

Combining & Linking several Smart Contracts and Blockchains to form Decentralized Autonomous Organizations

Complete Elimination of Intermediaries



From Mystery to Application:



Evolution from "Mystery" to Live-Operation in a year at DB.

Learning & Testing

- Setup of Infrastructural Basis
- Development of Pilot Projects

Mystery & Enthusiasm

- What is Blockchain?
- Where could we apply it?



10/2016



Q1-Q3 2017

Understanding & Scaling

- Wirtschaftliche Potentialvalidierung
- Themenvernetzung
- Beginn Operationalisierung



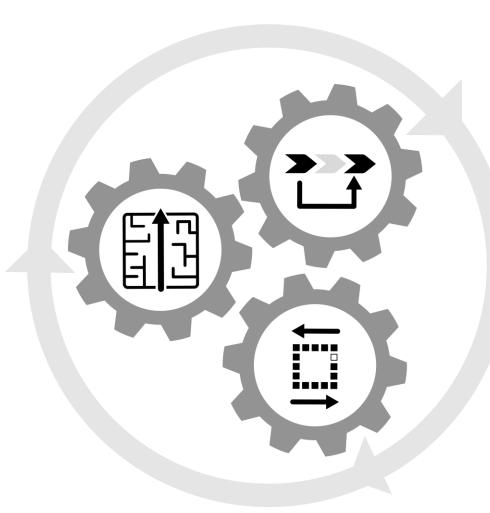
from 12/2017

Significance of Blockchain at DB Re-engineering: Potentials in 3 Levels





Implementation of Blockchain on Existing Business
Processes



2 Architecture

Revision of System and Process Landscape of Existing Business Relationships

3

Business Model

New Logic for existing (and new)
Business Models End-to-End



Why should you collaborate with DB Systel on Blockchain Themes? More value gained from a collaboration





- Already live!
- Electricity Trading (12 Months live)
- CharityChain (3 Months live for Android und iOS public!)
- Intelligent Business Relations (Ramp-up)



Team!

- Excellent Know-how and practical Experience, extensive Network
- Unflinching focus on getting results together, among others with ValueIT Blockchain Community



Scaling!

- Startups (Faizod, Iota, etc.)
- Big-Player (IBM, R3, Microsoft, Fujitsu, etc.)
- Science (Hasso Plattner, Frankfurt School, BC Cluster, etc.)



- Market Positioning!
- Exploiting DB Systel's Positioning in Market¹⁾
- Mutually enhanced Standing of both parties through Collaboration



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Blockchain Crew

Blockchain and DLT Solutions

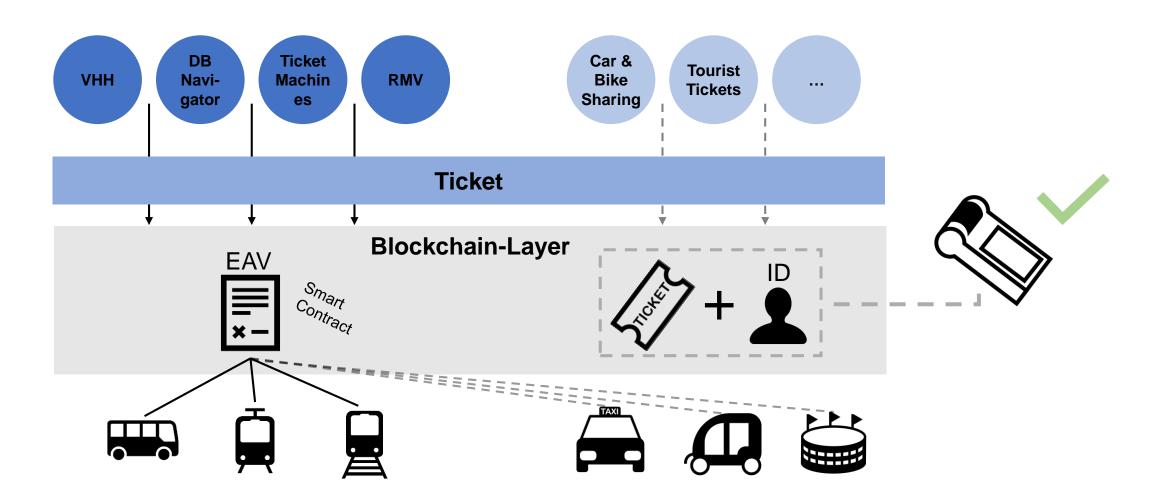
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Blockchain & DLT Solutions

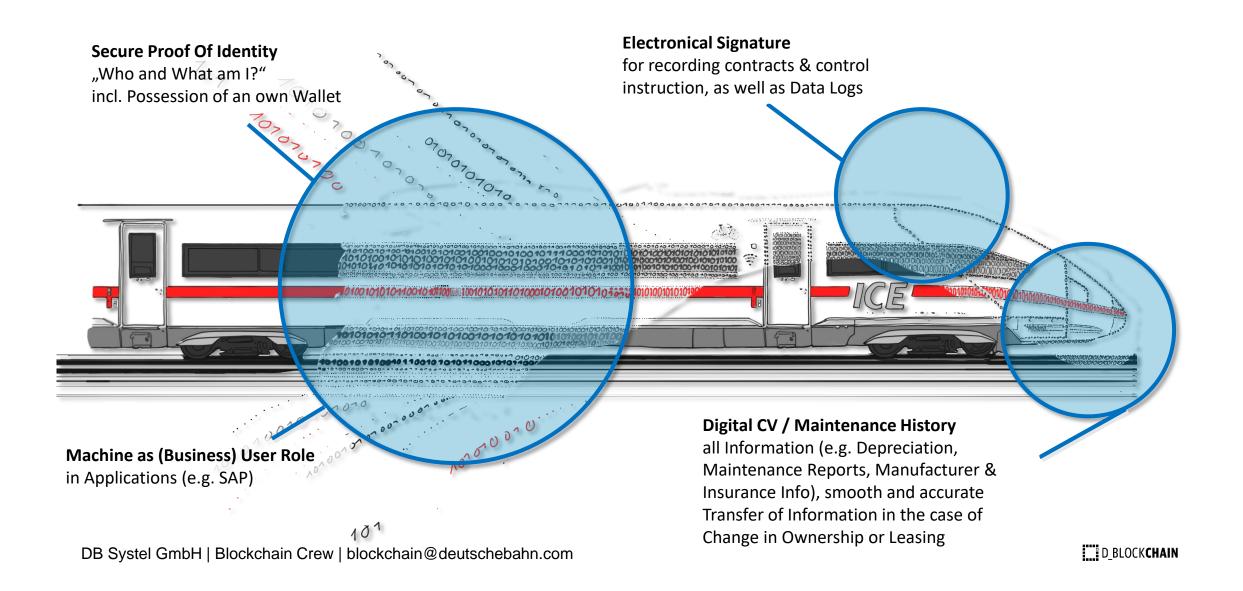
Revenue Splitting und Ticketing Platform





Asset- & Device-IDs enable M2M-Contracts & Value Transfer



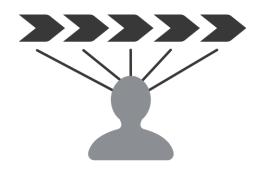


Trusted Identity



Comprehensive Identity Framework for numerous application scenarios at DB





- Customers need to have a single identity for the whole travel ecosystem
- Personal data such as credit card info to be managed at a single place
- Customers decide, which information to provide
- Retention of customers as DB customers

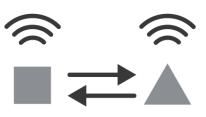
Persons/Employee-ID



- Employee ID used as access rights to IT-Systems and internal booking systems
- Internal, validated resumes with confirmed skills und competences
- Use in Recruiting and Personnel Planning Systems conceivable



Asset- & Device-ID



- Asset ID for Signing Contracts between Things (e.g. A train settles charges with a railway station)
- Identification und Authorization of Sensors and Devices

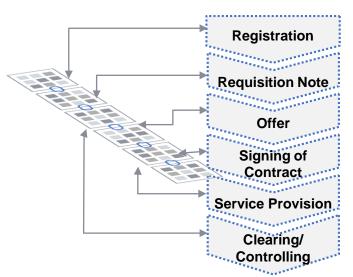


Intelligent Business Relations

Radical Process Modification and its Results



Process



Transparency

- All participants have the same level of information
- Clear rules for Contract Negotiations and Preparations

Roles

- Requisitioner
- ▲ ▲ Offer submitter & -authorizer
- Administrative authorizer
- **1** Signer
- Project Manager
- **♣** Controller

Faster Processing

- Faster Processing through reduced number of Process Steps & increased Automation
- Real-time Information at all times for Decisions + Oversight

Application



Application connects all parties involved and provides oversight to actual Status

Cost Reduction

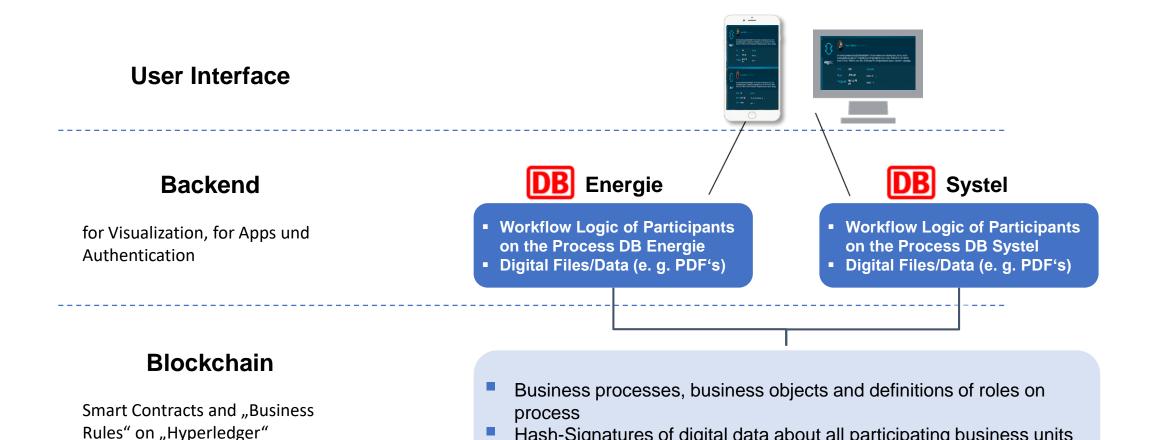
- Fewer process steps
- Reduced time required for Controlling
- Increased running time



Intelligent Business Relations







and actors

Amazon AWS Cloud (scalable)

Hash-Signatures of digital data about all participating business units

Blockchain