WORLD PERSONALISATION SUMMIT

20-21 NOVEMBER 2025

BERLIN, GERMANY



Register Now & Save €300

SPEAKER LINE-UP



Mahendra Muralidhar Global Head, Localization Amazon





Bartosz Balewski UX/UI Designer Google





Yenan Wang Head of TikTok LIVE EU Central Agency TikTok





Charlotte Wahlgren Head of Partner Marketing EMEA Shopify





Emrah Saribaz Head of Product Design Zalando





Glenn Exton Head of Retail & Affluent Personalisation NatWest Group





Nora Weber Head of Contextual Campaigning at Deutsche Telekom AG, B2C Europe Deutsche Telekom





Diana Tarfulea
Senior Director of Engineering,
Target & Experience Optimisation
Adobe





Alexandre Suon
Head of Experimentation
Accor



Tapio Vailahti Head of Innovation, Card Personalization Tietoevry Banking





Fernando Reis Business & Brand Director Princess Cruises





Uzcategui Cleyra Software Engineer JPMorgan Chase & Co.

JPMorgan Chase & Co.

WORLD PERSONALISATION SUMMIT

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Register Now & Save €300

We are thrilled to announce the launch of the **World Personalisation Summit**, that will take place on **November 20-21, 2025** in **Berlin, Germany**. The summit will explore the cutting-edge technologies and strategies shaping the future of personalized experiences, from AI-powered insights and data analytics to seamless user journeys, all designed to help businesses drive meaningful customer connections, loyalty, and long-term success. The event will bring together senior-level professionals and decision-makers who are shaping the future of customer experiences through impactful innovations and forward-thinking approaches. This is an invaluable opportunity to meet peers, engage in meaningful discussions, and share insights on advancing innovation and personalization strategies within your organization.

Key Practical Learning Points

- Improving Customer Loyalty by Focusing on Personalised Engagement Strategies
- Developing Scalable Methods for Creating Customizable Products Tailored to Global Markets
- Implementing Omnichannel Personalisation Strategies for Synchronizing Customer Experiences
- Creating Emotional Connections for Fostering Long-Term Loyalty and Engagement
- Enhancing Customer Retention by Offering Tailored Services that Strengthen Relationships
- Gathering Customer Feedback for Refining and Improving Product Personalisation Efforts
- Adapting Search Optimization Techniques by Leveraging Voice and Visual Search Technologies
- Using Immersive Tools like AR and VR for Engaging Customers in Tailored Journeys
- Measuring ROI by Identifying Relevant KPIs and Refining Personalisation Strategies
- Designing Packaging and Services as Personalised Touchpoints to Enhance Brand Perception

Take a Look at One of Our Industry Events



Explore Our Hybrid Event Experience



Who Should Attend

This summit is a must-attend event for senior-level professionals dealing with:

- Personalisation
- Data Analytics
- Marketing
- Customer Experience (CX)
- Loyalty Program
- Product Development
- Digital Transformation
- Technology (IT)
- E-Commerce
- Strategy and Planning
- Operations
- User Experience (UX/UI)
- Service Design
- Sales and Business Development
- CRM
- & Others!



X 12+ Industry Case Studies



X 20+ Hours of networking:

forge new professional contacts during numerous networking breaks between sessions & during the special Networking Dinner on Day 1



X 100+ Pages of the Post-Summit Materials

documentation package available upon demand*

Sponsorship, Exhibition & Speaking Opportunities

Partnering with Luxatia International means more than making the right contacts – it means being an insider, connected to the right people with the right level of influence, and being allied with a globally respected organization and leader within your industry.

To learn more about the benefits of sponsorship, exhibition and speaking opportunities and how to become more involved, please contact us **info@luxatiainternational.com**



20 NOVEMBER 2025



08:30 Check-In and Welcome Coffee

09:00 Opening Address from the Chair

"Breaking the Ice" Speed Networking Session

Meet your colleagues, exchange business cards and have a maximum number of 1-on-1 talks in a short amount of time! Our Speed Networking session will help you to form those initial relationships early, find out who is facing the same challenges as you and get a nice preview of what a longer conversation could bring!

THE ART OF PERSONALISED EXPERIENCES

09:50

09:10

AVAILABLE SPONSORSHIP SLOT



Personalization Tools for Customer-Centric Business Models

Personalization opens the door to more meaningful customer interactions and long-term brand loyalty. Today's customers appreciate experiences that recognize their needs, preferences, and behaviors—and businesses that deliver on this expectation stand out. This session highlights how customer-centric personalization can drive measurable value and create stronger, more lasting relationships.

10:30

Case Study:

Customer Journey Mapping & Personalization

This case study explores how businesses leverage customer journey mapping and advanced personalization strategies to enhance user experience, engagement, and conversion rates. By understanding the key touchpoints in the customer decision-making process, brands can deliver tailored experiences that build loyalty and drive growth.

Mahendra Muralidhar Global Head, Localization **Amazon**



Morning Coffee and Networking Break 11:00



11:30 Case Study:

From Impressions to Conversions: How Influencer Marketing Is Driving the Next Wave of Personalised Commerce

- How influencers are becoming engines of real-time personalization
- Ways to align creator marketing with performance and loyalty goals
- What brands can learn from the rise of social commerce platforms and real-time shopping experiences

Yenan Wang Head of TikTok LIVE EU Central Agency TikTok



12:00 Case Study:

A/B Testing vs. Experimentation Understanding the Broader Impact

This session explores the difference between incremental optimization through A/B testing and the broader scope of business experimentation, highlighting how companies can test disruptive ideas and new concepts, apply experimentation across multiple business areas, from customer experience to operational strategies, use data-driven insights to validate big decisions, and more

Alexandre Suon Head of Experimentation



12:30 Case Study:

Omnichannel Excellence: Ensuring Synchronised, AI-Powered Personalisation Across Channels '

This case study explores the power of Al-driven visual and voice technologies in reshaping personalized interactions. As artificial intelligence continues to evolve, brands are leveraging voice assistants, generative visuals, and conversational AI to create seamless, interactive experiences that enhance customer engagement.

Charlotte Wahlgren Head of Partner Marketing EMEA Shopify



13:00 Business Lunch



EMBRACING TECH FOR **ENHANCED PERSONALIZATION**

14:00 Case Study:

Agentic AI Experimentation: The Future of Autonomous Testing and Optimization

- Agentic Al overview
- The case for Agentic Experimentation
- The Anatomy of Agentic Experimentation
- A Real world example / or potentially a demo ?!

Diana Tarfulea

Senior Director of Engineering, Target & Experience Optimisation Adobe



14:40 Case Study:

Grow From Your Base via Hyper-Personalization & Contextualization

- Leverage data & AI to know your customers
- Build customer engagement via every interaction along the customer journey
- · Leverage insights for continuous improvements

Nora Weber

Head of Contextual Campaigning at Deutsche Telekom AG, B2C Europe **Deutsche Telekom**



15:20 Afternoon Tea and Networking Break



15:40 Case Study:

> Real-Time Behavioral Intelligence: Powering Hyper-Personalized Experiences at Scale

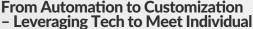
This case study explores how advanced behavioral data and real-time analytics are transforming personalization strategies. As digital ecosystems become more dynamic, traditional segmentation falls short. Learn how leveraging behavioral intelligence-powered by machine learning and predictive modeling-enables brands to anticipate user intent, deliver context-aware experiences, and adapt content in the moment. Discover the tech stack, methodologies, and insights that drive truly responsive, individualized engagement across digital touchpoints.

Glenn Exton Head of Retail & Affluent Personalisation **NatWest Group**



16:20

PANEL DISCUSSION



Customer Needs

As businesses embrace automation to streamline processes, the next challenge is moving beyond efficiency to true customization. This panel explores how brands can leverage AI, machine learning, and real-time analytics to create tailored, intuitive customer experiences that adapt dynamically to individual preferences.

17:00 Chair's Closing Remarks and End of Day One

18:00 Networking Dinner /



* TBC





08:30

Check-In and Welcome Coffee



09:00

Day Two Opening Remarks from the Chair

NEXT-GEN PERSONALIZATION FOR TOMORROW'S CUSTOMER

09:10

AVAILABLE SPONSORSHIP SLOT



Excellence in Personalisation to Build Lasting Customer Loyalty

In an era where customers expect tailored interactions, achieving excellence in personalization is key to fostering long-term loyalty. This panel explores how brands can move beyond simple personalization tactics to create deeply engaging, emotionally resonant experiences that keep customers coming back.

09:50

Case Study:



The Importance of Physical Cards in Branding

Despite the rise of digital interactions, physical cards-whether business cards, membership cards, or gift cards-remain a powerful branding tool. They create tangible connections, reinforce brand identity, and leave a lasting impression on customers.

Tapio Vailahti

Head of Innovation, Card Personalization **Tietoevry Banking**



10:30

Morning Coffee and Networking Break



11:00

Case Study:



Personalised Travel at Scale: How User-Centred **Design Drives Growth for Tour Operators**

- How personalisation in travel UX can improve upselling, reduce support costs, and increase customer satisfaction.
- Key insights from our collaboration with Rainbow Tours and trends among leading tour operators.
- How mass personalization can be achieved without losing operational efficiency — lessons from journey mapping and prototyping with data.
- What users really value: identifying 'exciters' using the Kano Model to create standout experiences in a highly competitive market.

Bartosz Balewski UX/UI Designer Google



11:40

Case Study:



Creating Bespoke Guest Experiences at Scale

Luxury travel brands must balance high-touch personalization with scalability, ensuring that every guest feels uniquely valued while maintaining operational efficiency. This session explores how Princess Cruises leverages data-driven insights, Al, and guest preferences to craft tailored experiences that enhance satisfaction and lovalty.

Fernando Reis Business & Brand Director Princess Cruises



12:20

WORKSHOP O

Transforming Personalization

In today's digital landscape, personalization is evolving beyond static recommendations-it's becoming immersive, interactive, and real-time. This workshop explores how Al-driven voice assistants, dynamic visuals, and conversational interfaces can create highly engaging, responsive customer experiences that feel truly individualized.

13:00

Business Lunch



Through Interactive Experiences

14:00

14:40

Case Study:



Ensuring Close Cooperation with Product Managers and Developers for Personalised **Products and Services**

Successful personalisation requires strong collaboration between product managers and developers, ensuring that technological capabilities align with business goals and customer needs. This case study examines how cross-functional cooperation enables businesses to develop tailored, customer-centric products and services efficiently.

Emrah Saribaz

Head of Product Design

zalando

Zalando

Case Study:

Crafting a Dev-licious Online Presence - Personal Branding for Developer

- Foundation Building: Learn the essential elements of creating a strong personal brand as a developer, including defining your unique value proposition and identifying your target audience
- Creative Strategies: Discover strategies to showcase your skills and achievements in the online and offline world, using analogies and storytelling to make your brand memorable
- Overcoming Challenges: Explore common hurdles in personal branding, such as maintaining authenticity and dealing with imposter syndrome, and learn how to navigate them
- Interactive Networking: Participate in a fun and interactive Personal Brand Bingo game, designed to reinforce the concepts discussed and foster meaningful connections with fellow developers

Uzcategui Cleyra Software Engineer JPMorgan Chase & Co.

JPMorgan CHASE & CO.

15:20

Case Study:



Predictive Personalization - Anticipating **Customer Needs Before They Arise**

Personalization is no longer just about reacting to customer behavior-it's about predicting needs before they happen. With advancements in AI, machine learning, and behavioral analytics, brands can anticipate customer preferences, delivering tailored experiences before the user even asks.

Speaker TBC

16:00

Chair's Closing Remarks and End of Summit

* TRC

About Us

Luxatia International specialises in bringing people together through outstanding strategic business conferences & summits, professional training and b2b congresses. We maintain the highest standards of quality in research and market analysis, finding the right issues and then producing high-profile events. We accelerate growth across industries and across the globe by bringing together world leading experts who provide cutting-edge information to business authorities.

6 Reasons To Choose Us

- Comprehensive Market Research
- Cutting-Edge, Market Driven, Quality Programmes
- Facilitated Networking Opportunities
- Ultimate Meeting Point for Modern Decision Makers
- Unparalleled Speaker Line-Ups
- Exclusive Branding Opportunities

SPOTLIGHT ON OUR SPEAKERS

WORLD PERSONALISATION SUMMIT | 20-21 NOVEMBER 2025 | BERLIN, GERMANY



Yenan Wang Head of TikTok LIVE EU Central Agency TikTok

Yenan Wang is a performance-driven influencer marketing expert with deep experience in creator monetisation, live commerce, and scaling digital campaigns across the globe. She has led influencer and agency programs at one of the world's top short video platforms, working with creators and partners to drive measurable outcomes for brands. Her approach bridges creativity and performance, helping marketers turn influencer campaigns into full-funnel growth engines - from discovery to conversion. She now shares frameworks and strategies to help businesses and agencies unlock the true potential of creator marketing.



Bartosz Balewski UX/UI Designer Google

Bartosz Balewski is the founder of Together, a UX and business design consultancy working with leading brands across Europe and the MENA region. With 15+ years of experience, he helps companies—from tour operators to financial institutions—turn strategic goals into digital experiences that convert. A certified Design Sprint Master and d.MBA graduate, Bartosz focuses on connecting design, data, and user insights to deliver scalable, personalised solutions.



Uzcategui Cleyra Software Engineer JPMorgan Chase & Co.

Cleyra is a Venezuelan Software Engineer based in the United Kingdom. Her passion for web development and user experience has led her to focus her career on creating products that are easy to use and accessible to everyone. She is also a promoter of diversity and inclusion in the tech industry and is always looking for ways to promote equal opportunity and representation. She serves as a Women Techmakers ambassador, Google Developers Group organizer, and Affiliate Professor at the University of Glasgow and the University of Strathclyde.



Nora Weber
Head of Contextual Campaigning at
Deutsche Telekom AG, B2C Europe
Deutsche Telekom

Nora Weber is the Head of Contextual Campaigning at Deutsche Telekom AG, B2C Europe, where she leads data-driven marketing strategies to enhance customer engagement and brand positioning. With expertise in contextual advertising, personalization, and digital transformation, she focuses on delivering highly relevant, real-time campaigns tailored to consumer behavior.



Glenn Exton Head of Retail & Affluent Personalisation NatWest Group

Glenn Exton is the Head of Retail & Affluent Personalisation at NatWest Group, where he leads customer analytics and personalization strategies to enhance engagement and loyalty. With expertise in data-driven decision-making, customer segmentation, and behavioral insights, he focuses on delivering tailored financial experiences for retail and affluent clients.



Emrah Saribaz Head of Product Design Zalando

Emrah Saribaz is Head of Product Design at Zalando, where he leads cross-functional design teams to craft seamless and user-centered digital experiences across one of Europe's largest fashion platforms. With a strong focus on design leadership, strategic thinking, and scaling design operations, Emrah is passionate about bridging business goals with customer needs. He brings deep expertise in product design, UX strategy, and fostering high-performing design cultures in fast-paced, agile environments.



Diana Tarfulea
Senior Director of Engineering,
Target & Experience Optimisation
Adobe

Diana Tarfulea is a seasoned software engineering leader, keynote speaker, and passionate advocate for women in technology and girls in STEM. She serves as Senior Director of Engineering at Adobe Romania, where she leads product development in areas such as testing, personalization, and online recommendations.

Throughout her career, Diana has focused on transforming ideas into impactful software solutions. She excels at defining strategic direction, nurturing inclusive and high-performing teams, and fostering a culture of innovation. Her leadership spans diverse industries and geographies-across both public and private sectors-and includes complex initiatives leveraging Multi-Cloud architectures, Big Data, Machine Learning, and Generative AI.



Tapio Vailahti Head of Innovation, Card Personalization Tietoevry Banking

Tapio Vailahti is the Head of Innovation, Card Personalization at Tietoevry Banking, where he focuses on advancing payment card technologies, sustainability, and personalization. His expertise includes developing eco-friendly card solutions, optimizing card lifecycle management, and integrating innovative personalization strategies to enhance customer engagement.



Fernando Reis Business & Brand Director Princess Cruises

Fernando Reis is the Business & Brand Director at Princess Cruises, overseeing guest experience strategies, onboard revenue management, and brand positioning. With a strong background in luxury hospitality and travel, he focuses on enhancing customer engagement through personalisation, data-driven marketing, and innovative guest services.



Charlotte Wahlgren Head of Partner Marketing EMEA Shopify

Charlotte Wahlgren leads Partner Marketing across the EMEA region at Shopify, where she drives strategic collaboration and growth within Shopify's vast partner ecosystem. With a strong background in digital marketing, partnerships, and ecosystem enablement, Charlotte is passionate about building impactful programs that support business growth and innovation at scale. She brings extensive experience from working with global tech brands and is committed to fostering meaningful connections between partners, platforms, and customers.



Alexandre Suon Head of Experimentation Accor

Alexandre Suon is the Head of Experimentation at Accor, where he leads product experimentation, personalization, and data-driven decision-making to enhance customer experiences. With a strong background in digital transformation and analytics, he focuses on building a culture of experimentation that fosters innovation and mitigates risks.



Mahendra Muralidhar Global Head, Localization Amazon

Mahendra Muralidhar is the Global Head of Localization at Amazon, where he plays a key role in ensuring Amazon's products and services are adapted for diverse languages, cultures, and markets worldwide. With a background spanning content creation, localization, and technology, he has helped shape Amazon's global expansion strategies, ensuring seamless customer experiences across regions.

REGISTRATION FORM

WORLD PERSONALISATION SUMMIT | 20-21 NOVEMBER 2025 | BERLIN, GERMANY

Delegate Pass - 2-Days Summit + Workshop - Interactive Focus Sessions - Discussions with Industry Experts and Peers - Complimentary Networking Dinner - Post-Conference Documentation Package - Delegate List 1495 euro 1195 euro For registration completed by July 18th

Promo Code
Early300

Group Pass

- 2-Days Summit + Workshop
- Interactive Focus Sessions
- Discussions with Industry Experts and Peers
- Complimentary Networking Dinner
- Post-Conference Documentation Package
- Delegate List

1495 euro

1095 euro

For registration completed by **July 18th**

Promo Code
Early400

Online Pass

- 2-Days Summit + Workshop
- Interactive Focus Sessions
- Discussions with Industry Experts and Peers
- Virtual Networking Opportunities
- Access to the Entire Event from the Comfort of your Home
- Possibility to Share Branded Materials with the Audience
- Post-Conference Documentation Package

699 euro

- Delegate List



- 1 Delegate Pass
- 2-Day Access to all Summit Sessions
- Branded roll up display
- Discussions with Industry Experts and Peers
- Complimentary Networking Dinner
- Post-Conference Documentation Package
- Delegate List

Limited availability

3499 euro

DELEGATES

Name:			
Position:			
E-mail:			
Name:			
Position:			
E-mail:			
Name:			
Position:			
E-mail:			
CONTACT INFORMATION			
Company:			
Address:			
City:		Postcode:	
Phone:	•	VAT No:	
Date:			
Signature:			

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Discounts for group registrations are only valid for the number of delegates specified on your booking form.

Prices for each event are correct at the time of publication. Luxatia International reserves

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