# WORLD **PERSONALISATION** SUMMIT

20-21 NOVEMBER 2025 BERLIN, GERMANY



## Register Now & Save €300

### SPEAKER LINE-UP



Mahendra Muralidhar Global Head, Localization Amazon

amazon



Bartosz Balewski UX/UI Designer Google





Yenan Wang Head of TikTok LIVE EU Central Agency TikTok





Glenn Exton Head of Retail & Affluent Personalisation NatWest Group





Nora Weber Head of Contextual Campaigning at Deutsche Telekom AG, B2C Europe Deutsche Telekom





Diana Tarfulea Senior Director of Engineering, Target & Experience Optimisation Adobe





Alexandre Suon Head of Experimentation Accor





Tapio Vailahti Head of Innovation, Card Personalization Tietoevry Banking





Fernando Reis Business & Brand Director Princess Cruises





Uzcategui Cleyra <sup>Software Engineer</sup> JPMorgan Chase & Co.



# WORLD **PERSONALISATION** SUMMIT

## 20-21 NOVEMBER 2025

BERLIN, GERMANY



## Register Now & Save €300

We are thrilled to announce the launch of the **World Personalisation Summit**, that will take place on **November 20-21, 2025** in **Berlin, Germany**. The summit will explore the cutting-edge technologies and strategies shaping the future of personalized experiences, from Al-powered insights and data analytics to seamless user journeys, all designed to help businesses drive meaningful customer connections, loyalty, and long-term success. The event will bring together senior-level professionals and decision-makers who are shaping the future of customer experiences through impactful innovations and forward-thinking approaches. This is an invaluable opportunity to meet peers, engage in meaningful discussions, and share insights on advancing innovation and personalization strategies within your organization.

## **Key Practical Learning Points**

- Improving Customer Loyalty by Focusing on Personalised Engagement Strategies
- Developing Scalable Methods for Creating Customizable Products Tailored to Global Markets
- Implementing Omnichannel Personalisation Strategies for Synchronizing Customer Experiences
- Creating Emotional Connections for Fostering Long-Term Loyalty and Engagement
- Enhancing Customer Retention by Offering Tailored Services that Strengthen Relationships
- Gathering Customer Feedback for Refining and Improving Product Personalisation Efforts
- Adapting Search Optimization Techniques by Leveraging Voice and Visual Search Technologies
- Using Immersive Tools like AR and VR for Engaging Customers in Tailored Journeys
- Measuring ROI by Identifying Relevant KPIs and Refining Personalisation Strategies
- Designing Packaging and Services as Personalised Touchpoints to Enhance Brand Perception

## Take a Look at One of Our Industry Events



## **Explore Our Hybrid Event Experience**



WWW.LUXATIAINTERNATIONAL.COM

## Who Should Attend

This summit is a must-attend event for senior-level professionals dealing with:

- Personalisation
- Data Analytics
- Marketing
- Customer Experience (CX)
- Loyalty Program
- Product Development
- Digital Transformation
- Technology (IT)
- E-Commerce
- Strategy and Planning
- Operations
- User Experience (UX/UI)
- Service Design
- Sales and Business Development
- CRM
- & Others!



#### X 12+ Industry Case Studies



#### X 20+ Hours of networking: forge new professional contacts during numerous

networking breaks between sessions & during the special Networking Dinner on Day 1



#### X 100+ Pages of the Post-Summit Materials

documentation package available upon demand\*

#### Sponsorship, Exhibition & Speaking Opportunities

Partnering with Luxatia International means more than making the right contacts – it means being an insider, connected to the right people with the right level of influence, and being allied with a globally respected organization and leader within your industry.

To learn more about the benefits of sponsorship, exhibition and speaking opportunities and how to become more involved, please contact us **info@luxatiainternational.com** 

## DAY 1 **20 NOVEMBER 2025**

### WORLD PERSONALISATION SUMMIT

08:30	Check-In and Welcome Coffee	13:00	Business Lunch
09:00	Opening Address from the Chair		EMBRACING TECH FOR ENHANCED PERSONALIZATION
09:10	<b>"Breaking the Ice" Speed Networking Session</b> Meet your colleagues, exchange business cards and have a maximum number of 1-on-1 talks in a short amount of time! Our Speed Networking session will help you to form those initial relationships early, find out who is facing the same challenges as you and get a nice preview of what a longer conversation could bring!	44.00	
		14:00	Case Study: Agentic AI Experimentation: The Future of Autonomous Testing and Optimization • Agentic AI overview
	E ART OF PERSONALISED EXPERIENCES		<ul> <li>The case for Agentic Experimentation</li> <li>The Anatomy of Agentic Experimentation</li> </ul>
09:50	AVAILABLE SPONSORSHIP SLOT		<ul> <li>A Real world example / or potentially a demo ?!</li> <li>Diana Tarfulea</li> </ul>
SPONSORED	<b>Customer Journey Mapping &amp; Personalization</b> This case study explores how businesses leverage customer journey mapping and advanced personalization strategies to enhance user experience, engagement, and conversion rates. By understanding the key touchpoints in the customer decision-making process, brands can deliver tailored experiences that build loyalty and drive		Senior Director of Engineering, Target & Experience Optimisation Adobe
		14:40	Case Study: $\rho$
10:30	growth. Case Study: From Impressions to Conversions:		<ul> <li>Grow From Your Base via Hyper-Personalization &amp; Contextualization</li> <li>Leverage data &amp; Al to know your customers</li> <li>Build customer engagement via every interaction along the customer journey</li> </ul>
	<ul> <li>How Influencer Marketing Is Driving the Next Wave of Personalised Commerce</li> <li>How influencers are becoming engines of real-time personalization</li> <li>Ways to align creator marketing with performance and loyalty goals</li> <li>What brands can learn from the rise of social commerce platforms and real-time shopping experiences</li> </ul>		• Leverage insights for continuous improvements Nora Weber Head of Contextual Campaigning at Deutsche Telekom AG, B2C Europe Deutsche Telekom
	Yenan Wang Head of TikTok LIVE EU Central Agency TikTok	15:20	Afternoon Tea and Networking Break 🖃
		15:40	Case Study: $\rho$
11:10	Morning Coffee and Networking Break 🔎		A/B Testing vs. Experimentation – Understanding the Broader Impact * This session explores the difference between incremental optin
11:40	Case Study: Unlocking Consumer Behavior to Drive Tailored Experiences * This case study delves into the power of consumer behavior insights in shaping hyper-personalized experiences. As digital interactions evolve, brands must go beyond traditional segmentation to anticipate customer needs and craft tailored engagements in real time.	experime ideas an business use data <b>Alexa</b> i	tion through A/B testing and the broader scope of busines experimentation, highlighting how companies can test disruptive ideas and new concepts, apply experimentation across multiple business areas, from customer experience to operational strategies use data-driven insights to validate big decisions, and more <b>Alexandre Suon</b> Head of Experimentation <b>Accor</b>
	Glenn Exton	16:20	PANEL DISCUSSION 🔎
	Head of Retail & Affluent Personalisation NatWest Group NatWest		From Automation to Customization – Leveraging Tech to Meet Individual
12:20	FIRESIDE CHAT 💧		Customer Needs As businesses embrace automation to streamline processes, the next
	Omnichannel Excellence: Ensuring Synchronised, AI-Powered Personalisation Across Channels This fireside chat explores the power of AI-driven visual and voice technologies in reshaping personalized interactions. As artificial intelligence continues to evolve, brands are leveraging voice assistants, generative visuals, and conversational AI to create		challenge is moving beyond efficiency to true customization. This panel explores how brands can leverage AI, machine learning, and real-time analytics to create tailored, intuitive customer experiences that adapt dynamically to individual preferences.
		17.00	Chair's Closing Remarks and End of Day One
	assistants, generative visuals, and conversational AI to create	17:00	Chair 3 Closing Remarks and End of Day One

#### Sponsorship, Exhibition & Speaking Opportunities

Partnering with Luxatia International means more than making the right contacts - it means being an insider, connected to the right people with the right level of influence, and being allied with a globally respected organization and leader within your industry. To learn more about the benefits of sponsorship, exhibition and speaking opportunities and how to become more involved, please contact us info@luxatiainternational.com

## DAY 2 **21 NOVEMBER 2025**

08:30	Check-In and Welcome Coffee	12:20	Workshop <sub>o</sub> o
09:00 09:10	Day Two Opening Remarks from the Chair NEXT-GEN PERSONALIZATION FOR TOMORROW'S CUSTOMER AVAILABLE SPONSORSHIP SLOT Excellence in Personalisation		<b>Transforming Personalization</b> <b>Through Interactive Experiences</b> In today's digital landscape, personalization is evolving beyon static recommendations—it's becoming immersive, interactive and real-time. This workshop explores how Al-driven voic assistants, dynamic visuals, and conversational interfaces ca create highly engaging, responsive customer experiences that fee truly individualized.
5.0.5	<b>to Build Lasting Customer Loyalty</b> In an era where customers expect tailored interactions, achieving excellence in personalization is key to fostering long-term loyalty. This panel explores how brands can move beyond simple personal- ization tactics to create deeply engaging, emotionally resonant experiences that keep customers coming back.	13:00	Business Lunch
		14:00	Case Study: 🔎
			Ensuring Close Cooperation with Product Managers and Developers for Personalised Products and Services * Successful personalisation requires strong collaboration betwee product managers and developers, ensuring that technologic capabilities align with business goals and customer needs. This can study examines how cross-functional cooperation enables business es to develop tailored, customer-centric products and service efficiently.
09:50	Case Study: The Importance of Physical Cards in Branding Despite the rise of digital interactions, physical cards—whether business cards, membership cards, or gift cards—remain a powerful branding tool. They create tangible connections, reinforce brand identity, and leave a lasting impression on customers.		
	Tapio Vailahti         Head of Innovation, Card Personalization         Tietoevry Banking		Mahendra Muralidhar Global Head, Localization Amazon
10:30	Morning Coffee and Networking Break 🖃	14:40	Case Study: 🔑
11:00	Case Study: Crafting a Dev-licious Online Presence - Personal Branding for Developer - Foundation Building: Learn the essential elements of creating a strong personal brand as a developer, including defining your unique value proposition and identifying your target audience - Creative Strategies: Discover strategies to showcase your skills and		Creating Bespoke Guest Experiences at Scale Luxury travel brands must balance high-touch personalization wit scalability, ensuring that every guest feels uniquely valued whi maintaining operational efficiency. This session explores how Princess Cruises leverages data-driven insights, AI, and gues preferences to craft tailored experiences that enhance satisfaction and loyalty. Fernando Reis
	<ul><li>achievements in the online and offline world, using analogies and storytelling to make your brand memorable</li><li>Overcoming Challenges: Explore common hurdles in personal</li></ul>		Business & Brand Director PRINCESS Princess Cruises CRUISES
	branding, such as maintaining authenticity and dealing with imposter syndrome, and learn how to navigate them	15:20	Case Study: 🔑
	Interactive Networking: Participate in a fun and interactive Personal Brand Bingo game, designed to reinforce the concepts discussed and foster meaningful connections with fellow developers     Uzcategui Cleyra Software Engineer JPMorgan Chase & Co.     JPMorgan Chase & Co.		Predictive Personalization – Anticipating Customer Needs Before They Arise Personalization is no longer just about reacting to custome behavior—it's about predicting needs before they happen. With advancements in Al, machine learning, and behavioral analytic brands can anticipate customer preferences, delivering tailore experiences before the user even asks.
11:40	Case Study: $\rho$		Speaker TBC
	Increasing Customisation of Your Products and Services for Maximum Customer Satisfaction *	16:00	Chair's Closing Remarks and End of Summit
	Personalisation has evolved from a competitive advantage to a customer expectation. This case study explores how businesses can refine their customisation strategies by leveraging AI, data insights, and customer feedback to create tailored products and services that drive satisfaction and loyalty. <b>Bartosz Balewski</b>		* TBC

Luxatia International specialises in bringing people together through outstanding strategic business conferences & summits, professional training and b2b congresses. We maintain the highest standards of quality in research and market analysis, finding the right issues and then producing high-profile events. We accelerate growth across industries and across the globe by bringing together world leading experts who provide cutting-edge information to business authorities.

- Comprehensive Market Research
- Cutting-Edge, Market Driven, Quality Programmes
- Facilitated Networking Opportunities
  - Ultimate Meeting Point for Modern Decision Makers • Unparalleled Speaker Line-Ups
- Exclusive Branding Opportunities

# SPOTLIGHT ON OUR SPEAKERS

WORLD PERSONALISATION SUMMIT | 20-21 NOVEMBER 2025 | BERLIN, GERMANY



Yenan Wang Head of TikTok LIVE EU Central Agency TikTok

Yenan Wang is a performance-driven influencer marketing expert with deep experience in creator monetisation, live commerce, and scaling digital campaigns across the globe. She has led influencer and agency programs at one of the world's top short video platforms, working with creators and partners to drive measurable outcomes for brands.

Her approach bridges creativity and performance, helping marketers turn influencer campaigns into full-funnel growth engines - from discovery to conversion. She now shares frameworks and strategies to help businesses and agencies unlock the true potential of creator marketing.



Bartosz Balewski UX/UI Designer Google

With over fifteen years of experience as a UX/UI design expert and a mentor at Google for Startups Accelerator, Bartosz also helps startups worldwide to succeed by providing them with the platform, resources, mentorship, and training they need to build and grow their products. He has a master's degree in social psychology, a postgraduate degree in social and market research, and a certificate in human-computer interaction from Stanford University. He is also a certified Master of Sprints and Mobile Experience professional. His passion is to create meaningful and engaging experiences that solve real problems and make a positive impact.



#### Uzcategui Cleyra <sup>Software Engineer</sup> JPMorgan Chase & Co.

Cleyra is a Venezuelan Software Engineer based in the United Kingdom. Her passion for web development and user experience has led her to focus her career on creating products that are easy to use and accessible to everyone. She is also a promoter of diversity and inclusion in the tech industry and is always looking for ways to promote equal opportunity and representation. She serves as a Women Techmakers ambassador, Google Developers Group organizer, and Affiliate Professor at the University of Glasgow and the University of Strathclyde.



## Nora Weber

Head of Contextual Campaigning at Deutsche Telekom AG, B2C Europe Deutsche Telekom

Nora Weber is the Head of Contextual Campaigning at Deutsche Telekom AG, B2C Europe, where she leads data-driven marketing strategies to enhance customer engagement and brand positioning. With expertise in contextual advertising, personalization, and digital transformation, she focuses on delivering highly relevant, real-time campaigns tailored to consumer behavior.



Glenn Exton Head of Retail & Affluent Personalisation NatWest Group

Glenn Exton is the Head of Retail & Affluent Personalisation at NatWest Group, where he leads customer analytics and personalization strategies to enhance engagement and loyalty. With expertise in data-driven decision-making, customer segmentation, and behavioral insights, he focuses on delivering tailored financial experiences for retail and affluent clients.



Diana Tarfulea Senior Director of Engineering, Target & Experience Optimisation Adobe

Diana Tarfulea is a seasoned software engineering leader, keynote speaker, and passionate advocate for women in technology and girls in STEM. She serves as Senior Director of Engineering at Adobe Romania, where she leads product development in areas such as testing, personalization, and online recommendations.

Throughout her career, Diana has focused on transforming ideas into impactful software solutions. She excels at defining strategic direction, nurturing inclusive and high-performing teams, and fostering a culture of innovation. Her leadership spans diverse industries and geographies-across both public and private sectors-and includes complex initiatives leveraging Multi-Cloud architectures, Big Data, Machine Learning, and Generative AI.



Tapio Vailahti Head of Innovation, Card Personalization Tietoevry Banking

Tapio Vailahti is the Head of Innovation, Card Personalization at Tietoevry Banking, where he focuses on advancing payment card technologies, sustainability, and personalization. His expertise includes developing eco-friendly card solutions, optimizing card lifecycle management, and integrating innovative personalization strategies to enhance customer engagement.



Fernando Reis Business & Brand Director Princess Cruises

Fernando Reis is the Business & Brand Director at Princess Cruises, overseeing guest experience strategies, onboard revenue management, and brand positioning. With a strong background in luxury hospitality and travel, he focuses on enhancing customer engagement through personalisation, data-driven marketing, and innovative guest services.



Alexandre Suon Head of Experimentation Accor

Alexandre Suon is the Head of Experimentation at Accor, where he leads product experimentation, personalization, and data-driven decision-making to enhance customer experiences. With a strong background in digital transformation and analytics, he focuses on building a culture of experimentation that fosters innovation and mitigates risks.



Mahendra Muralidhar Global Head, Localization Amazon

Mahendra Muralidhar is the Global Head of Localization at Amazon, where he plays a key role in ensuring Amazon's products and services are adapted for diverse languages, cultures, and markets worldwide. With a background spanning content creation, localization, and technology, he has helped shape Amazon's global expansion strategies, ensuring seamless customer experiences across regions.

WWW.LUXATIAINTERNATIONAL.COM This agenda is not for public distribution

## **REGISTRATION FORM**

WORLD PERSONALISATION SUMMIT | 20-21 NOVEMBER 2025 | BERLIN, GERMANY

