8TH WORLD CONTRACT MANAGEMENT SUMMIT

21–22 MAY 2026

CHICAGO, IL, USA

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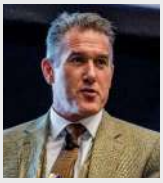
CHAIR



Richard Beaumont
Founder
Beaumont Procurement Ltd

SPEAKER LINE-UP

Nathan Brantley
Partner Transformation Investment Lead - Pricing, Deals, and Investments
Microsoft

Zain Rauf
Senior Contracts Advisor
Shell Trading

Vivian Tadros
Vice President, Contract Deal Negotiator
JPMorgan Chase & Co.

Samuel Bentil
Director II, Contract Management - Mining & Metals
Fluor Corporation

Roberta McMurtrie
Vice President, Business Oversight & Contracts
MetLife

Kiersten Jensen
Head of Real Estate Contract Management, Global Realty
Amazon

Leah Kim
Senior Vice President, Contract Operations
Aon

Terrence Williams,
Director of Contracts, Marine & Engine Mobility
GE Aerospace

Varu Ahuja
Director - Sourcing & Contracts
Manulife

Dan Yerina
Sr. Director - PMO & Contract Management Americas
Hitachi Rail

Suzanne Dinsmore
Director, Contract Management & Legal Operations
HARMAN International

Alicia Sklan
Head of Contracts and Compliance
WTW

Duquoin Burgess
Vice President, Contracts: Platforms & Services Sector
BAE Systems, Inc.

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We are pleased to announce the launch of the **8th World Contract Management Summit** that will take place on the **21st-22nd of May 2026** in **Chicago, USA**. Building on the success of the previous seven editions, this year's event will delve into the latest trends and best practices in smart contract management, focusing on building a cohesive contract intelligence infrastructure, enhancing risk mitigation, ensuring comprehensive compliance, improving budget management, enhancing collaboration through digital tools, staying ahead of next-gen vendor management dynamics, and promoting a sustainable future through responsible contract management. Join the conversations contributing to the future of contract management during this 2-day event, filled with knowledge sharing and networking!

Key Practical Learning Points

- Applying Advanced AI Agents to Streamline Complex Contract Management Workflows
- Integrating ERP and Enterprise Systems with CLM to Streamline Operations and Data Flows
- Navigating the Legal and Regulatory Challenges of Multi-Jurisdictional Contract Management
- • Standardizing Enterprise-Wide Contract Processes Across the Organization to Minimize Risks
- Fostering Organizational Change Through Innovative Contract Management with Governance Integrity
- Streamlining Contract Administration Processes to Improve Overall Operational Efficiency
- Applying Generative AI Technologies for Smarter and More Flexible Contract Customization
- Preventing Financial Losses and Operational Risks Through Proactive Contract Lifecycle Management
- Building Ethical Deal Frameworks That Balance Compliance Risk, Operational Integrity, and Business Value

Take A Look at Our Past Edition

Who Should Attend

The summit gathers Directors, VPs, Heads, Managers and other Specialists dealing with:

- Contract Negotiation & Administration
- Sourcing & Supply Chain Contracts
- Contract Lifecycle Management
- Risk Management
- Strategic Partnership
- Contract Compliance & Governance
- Legal & Sales Contracts
- Contract Analysis
- Commercial Contract
- Document & Commercial Management
- & Others

X 12+ Industry Case Studies

X 20+ Hours of Networking: forge new professional contacts during numerous networking breaks between sessions & during the special Networking Dinner on Day 1

X 100+ Pages of the Post-Summit Materials documentation package available upon demand*

Previous Attendees Include

Swiss Re, Continental, Merck, Credit Suisse, Allianz, Dentons, zalando, Boeing, sodexo, ASML, European Investment Bank, Nordea, GSK, BBC, Sixt, Deloitte., MSD, RWE, DHL Group, ING, amazon, engie, Clifford Chance, KPMG, cisco, Vattenfall, Clyde&Co, Baker McKenzie, Roche, tcs, Dell, Baker Hughes, Linde, FrieslandCampina, Boehringer Ingelheim, DLA Piper, Bank of America, wipro, Shell, Vodafone, Danone, orange, Bayer, Danske Bank, Santander, EY, novo nordisk

& Many More!

DAY 1
21 MAY 2026

8TH WORLD CONTRACT MANAGEMENT SUMMIT

08:30 Check-In and Welcome Coffee

09:00 Opening Address from the Chair

09:10 **“Breaking the Ice” Speed Networking Session**

TECH-ADVANCED CONTRACT MANAGEMENT

09:50 AVAILABLE SPONSORSHIP SLOT

SPONSORED SLOT

Predict Before You Sign: AI-Powered Insights for Smarter Contract Decisions

Imagine knowing the outcome of a deal before the ink dries. AI is making that foresight possible by turning historic contract data, performance metrics, and market signals into actionable intelligence. Decision-makers can now predict negotiation bottlenecks, assess risk exposure, and identify value drivers before a contract is even finalized. The power lies in transforming hindsight into foresight—using algorithms to illuminate trends humans can't easily see. When data becomes predictive rather than reactive, organizations move faster, negotiate smarter, and protect value with precision. The result is a future where every contract decision is informed, intentional, and backed by insight rather than instinct.

10:30 Case Study:

Smart Contracts, Smarter Agents: The Next Era of CLM Intelligence

Contracts are becoming self-aware instruments of business intelligence. What once required human oversight is now guided by systems that learn, interpret, and adapt in real time. Intelligent agents negotiate parameters, monitor compliance, and flag risks before they surface, turning what used to be static paperwork into responsive business assets. As automation deepens, the boundary between legal operations and strategy fades—data begins to shape deal structures, and decision-making grows faster and more precise. The future of contract management lies not in replacing judgment, but in amplifying it: creating a digital ecosystem where human expertise and machine intelligence build agreements that think, act, and evolve with the enterprise.

Nathan Brantley
Partner Transformation Investment Lead - Pricing, Deals, and Investments
Microsoft

11:00 Morning Coffee and Networking Break

11:30 Case Study:

Using Data & Automation to Reduce Contracting Risk and Improve Decision-Making

Drawing on practical experience across proposal management, negotiation, and contract execution, this presentation explores how organizations can use digital tools to improve visibility into obligations, streamline reviews, and proactively identify risk points before they escalate. Attendees will gain insight into how data-driven workflows enhance consistency, strengthen compliance, and enable contract managers to shift from reactive issue-handling to strategic business partnership.

Terrence Williams,
Director of Contracts, Marine & Engine Mobility
GE Aerospace

12:00 WORKSHOP

AI-Powered Creativity: How Generative AI Transforms Contract Drafting and Customization

A new kind of co-author has entered the world of contracting—one that can write, refine, and rethink language in seconds. Generative AI is empowering legal and business teams to craft and customize agreements with unprecedented speed and precision. No longer limited to templates and redlines, professionals can now collaborate with intelligent systems that suggest context-aware clauses, adjust tone, and align every paragraph with commercial intent. The result is a drafting process that feels more intuitive, creative, and human. Participants will discover how to guide AI tools responsibly to create contracts that communicate clearly, reduce review cycles, and balance innovation with sound judgment.

Key Insights:

- Turning raw data and context into clear, customized language
- Maintaining human oversight while leveraging AI-generated suggestions
- Improving contract accessibility and reducing review fatigue
- Building trust in AI-assisted drafting through transparency and control

12:30 Case Study:

End-to-End Contract Automation: Streamlining the Entire Lifecycle *

Every contract tells a story—from the first draft to the final signature and the promises that follow. Yet too often, those stories get tangled in slow reviews, manual edits, and endless follow-ups. Automation gives that time back to people. It connects teams, simplifies collaboration, and removes the repetitive steps that drain energy and focus. When documents move seamlessly through creation, negotiation, and renewal, professionals can spend less time managing tasks and more time building relationships and making better decisions. End-to-end automation isn't about replacing the human touch—it's about creating the space for it to thrive, bringing clarity, confidence, and flow to the entire contracting journey.

Kiersten Jensen
Head of Real Estate Contract Management, Global Realty
Amazon

UNLOCKING THE POWER OF EFFECTIVE CONTRACT MANAGEMENT

14:00 Case Study:

Strategic Contracting: Strengthening Customer Relationships Through Operational Excellence

- Transforming contracts into drivers of trust and collaboration
- Aligning process discipline with customer satisfaction
- Measuring performance to strengthen accountability
- Embedding consistency that enhances long-term partnerships

Leah Kim
Senior Vice President, Contract Operations
Aon

14:30 Case Study:

Measuring Contract Performance: Metrics That Drive Business Impact

Effective contract performance measurement is critical for mitigating risk, ensuring compliance, and driving operational and financial efficiency. Harman's journey toward a robust Contract Intelligence Infrastructure, powered by advanced CLM systems, demonstrates how integrated dashboards and KPIs transform contract management into a strategic advantage.

This session will explore key metrics that matter:

- Cycle Time
- Compliance
- Financial
- Risk
- Operational

Attendees will gain practical insights from Harman's internal dashboards and KPIs, along with actionable steps for implementing effective performance measurement strategies.

Suzanne Dinsmore
Director, Contract Management & Legal Operations
HARMAN International

15:00 Case Study:

The Art of Negotiation: Balancing Risk, Value, and Relationships in Complex Contracts

This talk explores how skilled negotiators find equilibrium between protecting interests and creating mutual value. In complex contracts, success depends on more than terms—it's built on trust, timing, and emotional intelligence. Attendees will gain insights into managing competing priorities, navigating high-stakes discussions, and sustaining relationships that extend beyond the deal.

Vivian Tadros
Vice President, Contract Deal Negotiator
JPMorgan Chase & Co.

15:30 Afternoon Tea and Networking Break

15:50 Case Study:

Effective Governance & Risk Management for Large-Scale, Multi-Stakeholder Projects

This session will explore practical frameworks for establishing effective governance and risk management in large, multi-stakeholder projects. Attendees will gain insights into building clear accountability structures, streamlining decision-making, and ensuring alignment across diverse teams and partners. The discussion will highlight proven methods for identifying and mitigating risks early, maintaining project visibility, and fostering collaboration between operational, commercial, and executive stakeholders. Participants will leave with actionable strategies to strengthen oversight, enhance project resilience, and drive more successful delivery in complex and dynamic environments.

Dan Yerina
Sr. Director - PMO & Contract Management Americas
Hitachi Rail

16:20 PANEL DISCUSSION

Driving Change in Contracting: The Intersection of Technology, Collaboration, and Innovation

This discussion brings together leaders who are reshaping how organizations approach agreements—leveraging digital tools while preserving the human connection that makes collaboration possible. Panelists will share perspectives on balancing automation with judgment, integrating innovation into established systems, and creating cultures that welcome change. From AI adoption to cross-functional alignment, the conversation highlights how modern contract management can evolve without losing its core purpose: building trust, transparency, and shared success in every partnership.

17:00 Chair's Closing Remarks and End of Day One

18:00 Networking Dinner

* TBC

08:30 Check-In and Welcome Coffee

09:00 Day Two Opening Remarks from the Chair

RESILIENT CONTRACT MANAGEMENT

09:10 AVAILABLE SPONSORSHIP SLOT

SPONSORED SLOT

Next-Gen Contract Security: Protecting Data in a Digital-Only World

In a world where every transaction, signature, and clause lives in the cloud, security has become the heartbeat of contract management. Protecting sensitive data is no longer just an IT concern—it's a shared responsibility across legal, procurement, and business functions. Next-generation contract security goes beyond encryption; it integrates identity management, access control, and continuous monitoring to safeguard trust at every step. As digital ecosystems expand, organizations must evolve from reactive defense to proactive resilience—building systems that not only protect information but also ensure transparency and accountability. The future of contracting depends on securing both the data and the relationships it represents.

09:50 Case Study:

Enhancing Business Continuity Through Effective Contract Management

By improving visibility into contractual obligations, streamlining renewals, and ensuring timely access to accurate data, organizations can reduce operational vulnerabilities and respond faster to unexpected events. This presentation explores how proactive contract governance, clear ownership, and structured processes help protect business operations, strengthen supplier resilience, and support confident decision-making in times of uncertainty.

Zain Rauf
Senior Contracts Advisor
Shell Trading

10:30 Case Study:

From Conflict to Collaboration: Embedding Dispute Prevention into Contract Management Culture

Forward-thinking organizations can embed dispute prevention into every phase of the contract lifecycle. Drawing insights from the #1 Amazon Bestseller, Avoid Construction Disputes – 10 Principles to Collaborate Effectively to Achieve On-Time and On-Budget Project Objectives, Samuel Bentil shares practical frameworks for drafting, risk allocation, and stakeholder alignment. Attendees will learn actionable strategies to minimize claims, enhance communication, and transform contracts from rigid legal instruments into tools of collaboration and value creation.

- Design contracts that promote early issue resolution
- Align legal, commercial, and project delivery teams around shared goals
- Integrate dispute-prevention mechanisms into contract governance
- Strengthen culture and trust across multi-stakeholder ecosystems

Samuel Bentil
Director II, Contract Management - Mining & Metals
Fluor Corporation

FLUOR

11:00 Morning Coffee and Networking Break

11:30 Case Study:

Building Resilience: Managing Risk and Compliance Through Smarter Contracts

Stability in business rarely comes from avoiding risk—it comes from understanding it deeply and preparing for it wisely. The most resilient organizations treat contracts as strategic armor, crafted with foresight and flexibility. Every clause becomes a safeguard, every workflow a line of defense against uncertainty. Smarter agreements don't just enforce compliance; they translate complexity into confidence, giving teams the structure to move quickly without losing control. By blending governance with adaptability, companies can transform contracting from a defensive exercise into a proactive force—one that turns risk into resilience and compliance into a catalyst for trust and long-term success.

Alicia Sklan
Head of Contracts and Compliance
WTW

FUTURE-PROOFING CONTRACT MANAGEMENT

12:00 Case Study:

CLM Transformation Done Right: What to Consider Before, During, and After Implementation

Implementing CLM is an organizational shift that touches processes, data, and team workflows. Success depends on early stakeholder alignment, clear process ownership, and realistic expectations around data and automation. Key lessons from real implementations reveal what to evaluate before kickoff, the decisions that shape deployment, and the steps that drive long-term adoption across legal, procurement, and business teams.

Roberta McMurtrie
Vice President, Business Oversight & Contracts
MetLife

MetLife

12:30 ROUNDTABLE DISCUSSION

Expanding Market Presence Through Effective Contract Management

Growth across new regions depends on clarity, adaptability, and trust. As organizations reach into unfamiliar territories, the ability to manage agreements that respect local nuance while maintaining global consistency becomes a true differentiator. Contracts can serve as tools for momentum—clarifying expectations, reducing friction, and opening doors to collaboration. Participants will exchange ideas on structuring agreements that enable confident expansion, strengthen stakeholder relationships, and safeguard value as operations scale.

Discussion Points:

- Translating strategic goals into practical, market-ready frameworks
- Navigating regional regulations without slowing progress
- Building cohesion between global and local contract teams
- Using data and governance to sustain long-term growth

13:00 Business Lunch

14:00 Case Study:

Turning Insights into Action: Using Data and Analytics to Transform Contract Strategy

Attendees will explore how data turns from static information into a strategic advantage within the contracting ecosystem. Through real examples and practical frameworks, they'll learn to uncover performance trends, assess risk exposure, and identify opportunities that drive measurable results. Analytics becomes the bridge between legal, commercial, and operational teams—enabling smarter negotiations and proactive decision-making. By translating insights into clear actions, contract leaders can move from reactive management to strategic influence, ensuring every agreement contributes to broader business goals and long-term value creation.

Varu Ahuja
Director - Sourcing & Contracts
Manulife

Manulife

14:40 Case Study:

Leading with Integrity: Building Scalable and Compliant Contract Frameworks in Complex Environments *

Integrity is the foundation of every enduring contract. In environments defined by complexity, regulation, and scale, ethical leadership becomes the compass that keeps organizations steady. Building frameworks that uphold compliance while enabling flexibility requires vision, discipline, and trust in both systems and people. When governance is guided by integrity, consistency follows—across regions, teams, and transactions. True scalability comes not from rigid control, but from clarity of purpose and accountability at every level. By aligning culture, process, and policy, leaders can create contracting structures that are resilient, transparent, and built to stand the test of both scrutiny and change.

Duquoin Burgess
Vice President, Contracts: Platforms & Services Sector
BAE Systems, Inc.

BAE SYSTEMS

15:20 Chair's Closing Remarks and End of Summit

* TBC

REGISTRATION FORM

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1
Name:
Position:
E-mail:

2
Name:
Position:
E-mail:

3
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Position:
E-mail:

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